# ASSOCIATION OF DEER MANAGEMENT GROUPS ANNUAL GENERAL MEETING

## The Duke of Gordon Hotel, Kingussie

## Thursday, 21 February 2013 at 10.30am

#### Present:

**Executive Committee** Richard Cooke (Chairman) Andrew Gordon (Vice Chairman) Executive Committee Finlay Clark (Secretary) **Executive Committee** Dick Playfair **Executive Committee** Stephen Gibbs **Executive Committee** Jamie Williamson **Executive Committee** George MacDonald **Executive Committee** Col HFO Bewsher **Executive Committee Executive Committee** Alastair Riddell David Allison **Executive Committee** James Duncan-Millar **Executive Committee** Maitland Rankin **Executive Committee** John Bruce **Executive Committee** John Morison **Executive Committee** Willie Fraser **Executive Committee** Douglas MacAdam **Executive Committee** Linzi Seivwright **Executive Committee** Robbie Kernahan **Executive Committee** 

Simon Hodge

**David Lowes** 

Susan Steven

Susanna Thomson

Falcon Forst Tim Frost

Morven Frost

Victor Clements

Richard Barclay Michael Hone Mike Cottam Rory Galloway

James Adamson **Kevin Grant** 

Tom Dodd Andrew Mackay Robbie Rowantree Michael Aldridge

Ewen Ballantyne Martin Girvan

Frank Spencer Nairn

Tom Turnbull Sir Patrick Grant Lynda Campbell

Lyndsay Sharp Lord Pearson

FES

Glen Falloch Estate

A&KDMG/GlenMDMG/StrathcDMG

Black Mount DMG

Balguhidder DMG/Glenfalloch Est Breadalbane DMG/Boreland Breadalbane DMG/Boreland Est

Breadalbane DMG

Breadalbane DMG/Innerhadden Cairngorms/Speyside DMG Cairngorms/Speyside DMG EGDMG/MDMG/BMDMG East Loch Ericht DMG

East Loch Ericht DMG/Craiganour East Loch Ericht DMG/Craiganour East Sutherland DMG/Dalnessie Estate East Sutherland DMG/Gordon Bush Glenartney/South Perthshire DMGs

Glenela DMG

Glenmoriston DMG/Ceannacroc Estate

Glen Strathfarrar DMG

Inveraray and Tyndrum DMG

Knoydart DMG/Glendessary Estate Knoydart DMG/Glendessary Estate

MWAHE DMG/Bidwells

MWAHE DMG/Rannoch Estate

George Eveleigh
Rob Whitson
MWAHE DMG/Rannoch Estate
MWAHE DMG /Ardverikie
MWAHE DMG/Ardverikie
MWAHE DMG/Ardverikie
MWAHE DMG/Ardverikie
Kyle Stewart
MWAHE DMG/Ardverikie
MWAHE DMG/Corrour Estate

Peter Allison MWAHE DMG/Corrour Estate
Jamie Piplock MWAHE DMG/Corrour Estate
Donald Rowantree MWAHE DMG/Corrour Estate
Jamie Hendry MWAHE DMG/Killiechonate Estate

Jane Cheape Moidart DMG/Glenalladale

Rod Andean Monadhliath DMG

Scott Bremner Monadhliath DMG/Culachy Estate
Bruce Hendry Monadhliath DMG/Glenshero
Jim Corbett Mull DMG/Lochbuie Estate
Patience Corbett Mull DMG/Lochbuie Estate

Anson McAuslan Northern DMG/Executive Committee

Brian Lyall
Heather Gow
Mark Pattinson
Murdoch MacLean
Mark Lee
Daniel Mackie

Northern DMG/Badanloch
North West Sutherland DMG
South West Ross DMG
Strathconon DMG/Estate
Strathconon DMG/Estate
Strathconon DMG/Estate

William Jackson Strathtay DMG

Ronnie Hepburn

Benjamin Rhodes

Stephen Chapman

Julian Clark

David Lloyd

West Grampian DMG/Atholl Estates

Ken Bowlt West Ross DMG

Randal Wilson West Ross DMG/Lochrosque and

Kinlochewe

Alec MacDonald
John Morrison
Chris Mackenzie

Achnacarry Estate
Achnashellach Estate

Joanna Macpherson
Alix Whitaker
Auchnafree Estate
Auchlyne Estate
Auchlyne Estate
Auchlyne Estate
Auchlyne Estate
Auchlyne Estate
Balavil Estate
Bidwells

Ian Stewart Braeroy Estate

Chris Shankland Braulen Estate Richard Smith Braulen Estate

Angus MacPherson
David Fotheringham
Coul/DRF Farmers Ltd
Dunachton Estate
Dunachton Estate
Dunachton Estate
Dunachton Estate
Dundreggan Estate
Steve Morris
Dundreggan Estate
Fannich Estate

Dean Baillie Fannich Estate
Norman Stoddart Garrogie Estate
Richard Greenlaw Glenavon Estate

David Campbell Glenavon Estate
Jim Grant Glenbanchor

Mark White Glen Cassley Estate Glendoe Estate Jonathan Carslaw Glendoe Estate James Vernon Jimmy Irvine Glenmazeran Estate Andrew McDonnell Glenmazeran Estate Iain MacAskill Glenmoidart Estate Glen Quoich Estate Lea MacNally Jane Maclay **Gruinard Estate** Bill Whyte **Gruinard Estate** Megan Henderson **Gruinard Estate** Lord Dalhousie Invermark Estate

Arran Matheson Keanchulish and Ledmore Estate

Invermark Estate

Frank Fletcher Kinrara

Garry Maclennan

Barbara MacDonald
Roddy Legge
Andrew B Hibbert
Marc Willis
Glyn Robson
Jamie Stewart
Letterewe Estate
Loch Assynt Lodge
Lochluichart Estate
Lochluichart Estate
Lochluichart Estate
Lochluichart Estate

Kenny Ross Lochrosque & Kinlochewe Ronnie Ross Lochrosque & Kinlochewe

Gordon Shankland Loch Shiel Estate

Simon Fairclough Mar Lodge Roddy Watt Merkland Estate

Mary Reid Middle Inver, Lochinver David Walker Smith Middle Inver, Lochinver

John Hay
Graham Mabon
Douglas MacDonald
Frank Law
Archie MacLellan

Mullardoch
Pitmain Estate
Shielbridge Estate
Strathspey Estate
The Applecross Trust

Richard Curzon Tullich

Thomas MacDonell Wildland Limited

Peter Keyser Associate Member
Richard Seaman Associate Member
Iain Thornber Associate Member
Ron Smith Associate Member

Tom Chetwynd
Will Boyd-Wallis
Bruce McConachie
Will Boyd-Wallis
CNPA
Will Boyd-Wallis
Bruce McConachie
CNPA
Jamie Farguhar
Confor

Bradley Bourner FCS (Ranger)

Colin Lavin FCS
Roddy MacAskill FCS
Derick MacAskill FCS
Russell Cooper FCS
William Lamont FCS

Megan Robertson FCS Katy Dickson Savills

Gordon Kerr Smiths Gore
Andrew Hamilton Strutt & Parker

Peter Fraser SGA

Andrew Taylor Scottish Government

Eileen Stuart SNH lain Hope SNH Donald Fraser SNH

Pete Mayhew SNH/RSPB/Cairngorms/Speyside DMG

Neil McKay SSE Nikki Small SSE

**Apologies** 

Sarah Holman Executive Committee
Willy Inglis Executive Committee
Colin McClean Executive Committee
Ewen Macpherson Executive Committee
Glen Heggs Executive Committee
David Gillies Executive Committee

Mark Nicolson East Grampian DMG

Seamus MacNally Gairloch Conservation Unit

Julian Richmond-Watson Glenelg DMG

Clive Meikle Glen Strathfarrar DMG Hamish McCorquodale Mid West Association

Stephen Smith Monadhliath DMG/Glen Spean Estate
Alistair Bruce Monadhliath DMG/ Glen Spean Estate

David Elliot N W Sutherland DMG

Mrs C Holcroft South Perthshire DMG/Glenbeich

Gillian Pattinson South West Ross DMG

Mark Adams S W Ross DMG/Kinlochdamph Estate

Alistair Gibson West Lochaber DMG

Frits van Dedem West Ross DMG/Fannich Estate

George Vestey West Sutherland DMG

Peter Ord Associate Member
George Wade Associate Member
Derek Stead Associate Member
Kenny MacLeod Associate Member
Col R Nicholas Associate Member
Hugh Rose Associate Member
Hugh O'Neill Associate Member

W M Barnett Aberchalder Estate
Pieter Bakker Altnaharra Estate
Allan McPherson-Fletcher Balavil Estate

Christian Siva-Jothy Cluanie and East Glenquoich

Duncan Mackenzie Clune Estate Hamish Macrae Druidaig

David Gillies Dunlossit Estate
Richard Vernon Glendoe Estate
James Baillie Glenshiel Estate

Donald Angus Cameron Kinlochhourn Estate
Andrew McKelvey Knockie Estate
David Frew Mar Lodge

Colin Shedden BASC Derek Warner SNH

Iain WotherspoonGlenlyon EstateDuncan GordonGlenelg DMGSarah TroughtonAtholl Estates

Mrs Lee Lander

# 1. Minutes of the AGM on 23 February 2012 and Matters Arising

The minutes of the AGM on 23 February 2012 were accepted as a true record of the meeting. These were signed by the Chairman, proposed by Lynda Campbell and seconded by James Duncan Miller. There were no matters arising that would not be covered later in the meeting.

#### 2. Chairman's Statement

The Chairman welcomed everyone to the AGM and noted the excellent turnout.

He said that it had been a relatively quiet year on the legislative and media front, although there had been a flurry of recent media activity.

The planned meeting with Paul Wheelhouse MSP, Environment Minister, had been postponed until April.

Among many other deer management-related meetings the Chairman and Victor Clements had met with the SRDP review team to explore how SRDP funding might be applied to group projects and initiatives such as those undertaken by DMGs.

There had been good progress on the venison front.

DSC Level 1 or equivalent qualification had been set as the Competence benchmark. The sector must now prove that it can meet its own standards and encourage others to do so in advance of a 2014 review.

ADMG continues to be closely involved in the Scottish Country Sports Tourism Group, Moorland Forum and National Access Forum of which the Chairman has recently stepped down from the post of Convenor after four years.

The new online version of Heading for the Scottish Hills will help the access situation considerably. ADMG will continue to be represented on the Access Forum by Robert Balfour.

The Lowland Deer Network has now been in existence for a year, and has made good progress. LDNS is largely funded by SNH, Forestry Commission Scotland and Transport Scotland and their support is much appreciated.

The Chairman's view also is that the deer sector as a whole is making steady progress, with a good number of Groups adopting, replacing, or creating deer management plans. However, there is concern that some are still not counting effectively on an annual basis. A new advice note on 'ground counts' is included in the latest SCOPE and is available on www.deer-management.co.uk.

There were some issues within individual DMGs as a result of conflicting deer management priorities, usually polarised between those managing deer for sporting purposes or for environmental change. It is incumbent on DMGs now to solve these issues at DMG level and ADMG will assist if required to do so. The Code of Practice for Deer Management indicates how to address such situations and the Chairman has drawn up six bullet points of 'common ground for DMGs'. See the latest SCOPE for these. It had also been proposed to the environmental NGOs through LINK that a "Common Ground Agreement" might prove a useful basis for working with ADMG but no response had been received as yet. He said there was a need to move away from an 'us and them' mindset.

A seminar for DMG Chairman and Secretaries is being held at Birnam with SNH to further explore leadership, conflict resolution and other areas of importance to DMGs.

The Chairman thanked the Executive Committee, with mention of Ron Rose who had now left SNH to join FCS. His role had now been assumed by Linzi Seivwright.

A copy of the Chairman's Report is attached to these Minutes and is on the website.

# 3. Executive Committee and Area Representative Elections

#### Election of Chairman

Andrew Gordon, Vice Chairman, took the chair for the process of the election of a Chairman. There being no other nominations, Richard Cooke was re-elected on the proposal of David Lowes, seconded by Stephen Gibbs.

Richard Cooke then resumed the chair for the process of the Area Representative Elections.

#### Area Representative Elections

ADMG in Scotland is split into eight areas, each with a main representative and a deputy representative.

The following changes for areas 1, 3, 5 and 7 were proposed by Richard Cooke, seconded by Col Bill Bewsher and elected en bloc.

#### Area 1 – Caithness and Sutherland

Anson McAuslan and David Allison who have served just one year as representative and deputy respectively to continue.

#### Area 3 – Monadhliaths

Jamie Williamson re-elected as representative; James Adamson elected as deputy.

#### Area 5 - West Inverness

Lynda Campbell continues as representative, with Keith Falconer reelected as deputy.

# Area 7 – South Scotland

Glen Heggs and Maitland Rankin re-elected as representative and deputy respectively.

The following changes for Areas 2,4,6 and 8 were proposed by the Chairman, seconded by Emma Patterson and elected en bloc:

#### Area 2 – Ross-shire

Randal Wilson becomes representative replacing Peter Voy, with Willie Fraser remaining as deputy

## Area 4 – Cairngorm and Grampians

Colin McClean remains as representative, with Julian Clarke elected as deputy.

## *Area 6 – South Perthshire*

James Duncan-Miller remains as representative, with Victor Clements elected as deputy, with Alastair Riddell stepping down.

#### Area 8 - The Islands

Willy Inglis and David Gillies remain as representative and deputy respectively.

The Chairman thanked those who were standing down.

# 4. Financial Report

ADMG Secretary Finlay Clark gave his financial report, firstly thanking the Chairs and Secretaries, acknowledging their help and support and prompt payment of subscriptions.

#### Audited accounts for year ending 30 June 2012

He said that a break-even budget had been drawn up, and had in the event delivered a small surplus of £742.

The £3000 income from SNH had been to support the costs of the launch of LDNS.

Expenses had run largely in line with the budget. There had been some subscription reimbursements to Groups to reflect the new subscription arrangements with FES which makes a single central payment to ADMG rather than payment at DMG level.

Management Accounts to 31 January 2013
These showed that virtually all subscriptions had been invoiced and paid for the year to 30.6.2013, totalling some £89,000.

Expenditure again was in line with budget and a number of cost savings had been made, with a small surplus of some £1370 forecast for the end of the financial year.

The current balance of £28,000 cash at RBS reflected a normal balance for this time of the year.

The Chairman added that there was no intention to increase subscriptions this year.

# 5. Political and PR Report

Dick Playfair gave his report (copy appended).

He said that the foremost issue facing Scotland's rural sector at present was that of Land Reform. The ADMG response to the Land Reform Review Group (LRRG) had centred solely on implications of land reform for deer management, advising that SL&E had submitted a very comprehensive response tackling wider property rights issues.

ADMG was seeking a meeting with Dr Alison Elliot, Chair of the LRRG.

The LRRG will produce an interim report in May, prior to a second consultation phase. Its draft final report will be produced in December, publishing the final report in April 2014.

He highlighted a number of the responses to the first phase consultation that had been made public including those of NFUS, NTS Scotland, Ramblers Scotland, MC of S, and the Forest Policy Group that had proposed an entirely new deer management system in its submission.

On the communications front he said it would be helpful, not least for cost, to establish whether SCOPE, the ADMG printed newsletter, would be better made available online for member Groups.

He gave an update on the 2012 Stag Season Report, sponsored by Knight Frank, to be published in April, and also on changes to the website to include a page for each DMG. This initially would contain standard information supplemented by what each DMG might wish to supply. A proforma for this would be circulated to DMG Chairs for completion and return in due course.

There was also a proposal to stage a Working Highland Pony event at the GWCT Scottish Game Fair at Scone Palace, with details to follow once they have been worked up.

## 6. Scottish Venison Partnership (SVP)

John Morison is the ADMG representative on SVP and made his report.

He said that reports showed that the UK venison market was still growing by some 25 per cent per annum, and that there had been a spectacular spike in sales coincidental with the London Olympics and Jubilee of a reported 400 per cent.

He said that the shortfall in Scottish and UK production continued to be imported from New Zealand, Poland and also Spain and this was impacting on the price in supermarkets.

The strength of Scotland's wild venison lies in its name, and its provenance, and this will continue to underpin its popularity in the foodservice, catering and restaurant sectors.

Promotion to independent retail butchers would continue with a first outing to the Butchers Fair in Perth in May, plus follow-up events for butchers in west, central and south west Scotland, budget permitting.

Scottish Venison Day, 4 September, would be the focus for an industry event in Fife, and an event with the Scottish Gamekeepers Association was proposed for July.

A major initiative was to increase the supply of home-produced venison from parks and farms as demand was now all the year round and not just seasonal.

The new Venison Advisory Service www.venisonadvisory.co.uk was helping to promote opportunities in the farmed and parks sector and was advising a number of new farm and park enterprises through the early stages.

There was also the development of a new Fife-based slaughter facility for deer and an intention to set up one or more demonstration units for the farm/park sector, as well as the development of a new quality standard for Scottish park deer; also resumption of an initiative to seek PGI status for Scottish venison.

The target was to be producing 1000 additional tonnes of venison by 2020 from Scotland.

The horse-meat scandal had shown the vital importance of quality assurance, and more estates and game dealers should consider joining the SQWV scheme, as a number had done during 2012.

The Scottish Venison Partnership, while receiving vital funding from FCS and SNH, is increasingly reliant on the 1p/kilo venison levy and deer managers and estates should be insisting that their game dealers collect this and pass it on, as well as joining the SQWV scheme. Not many would consider buying beef that was outside a QA scheme, so why should venison be different?

A **catchment collection scheme** in Rannoch was outlined from the floor by Patrick Thompson who explained that this could equally work well in other areas.

Neighbours had got together across parts of two deer groups in the Rannoch Glen area. The process required neighbours prepared to cooperate, and willing to switch from their existing game dealer.

As a group they then went to four dealers for purchasing tenders. Such an arrangement needs to offer the dealer a saving, as well as a better price for the producers. Previously three dealers would send vans several times per week. Under the new arrangement one dealer sends one lorry.

There has been a financial benefit for all eight estates which have entered the scheme, and the price has improved through the season. The benefits to stalkers and owners speak for themselves. The first renewal meeting with the dealer to renegotiate for 2013 is imminent.

# 7. Competence

In the absence of Colin McClean, ADMG's representative on the Competence Steering Group, his report was read to the meeting by the Chairman.

# **Background**

The issue of Competence arises from the WANE Act. The Act challenges the deer sector to significantly increase uptake of deer stalking qualifications through our current voluntary system. The aim is to ensure everyone who shoots deer unsupervised in Scotland is competent in terms of deer welfare, firearms safety and food safety. Government will review the current system in 2014. If uptake of the voluntary system of deer qualifications is viewed as unsatisfactory then Government is likely to impose a statutory system.

The Deer Sector Competence Working Group was set up in 2011 consisting of organisations including ADMG, BASC, BDS, SGA and others. In 2012 the Working Group decided that DSC1 or any equivalent qualifications would be a sufficient test of competence. This decision was endorsed by the Minister of the Environment although he was keen that as many people as possible should also sit DSC2.

#### Progress in 2012

The main task in 2012 was to communicate the following message

- If you wish to shoot deer unsupervised in Scotland for whatever reason, sport, marauding deer on a croft, forestry lease, then this affects you.
- We have until 2014 to significantly increase uptake of stalking qualifications or risk a compulsory test being imposed.
- Demonstrating competence is straightforward so contact training organisations, BASC or BDS and they will tell you what you need to know.

To do this, over 3000 leaflets were handed out at game fairs and agricultural shows. Articles were published in the Deer Journal, ADMG newsletter, LDNS newsletter, and in Land Business magazine. There has also been a general press release and numerous presentations at meetings.

The feeling is that the professional and recreational deer stalking sectors are now reasonably well informed and engaged. However, the farming and crofting sectors are less so.

#### Priorities for 2013

- To persuade all in the professional or recreational stalking sectors who have yet to sit DSC1 that they should do so.
- To target communications at the farming and crofting sector. The steering group believes that Government is unlikely to differentiate between different groups of people within the deer management sector and that any compulsory system imposed because of insufficient uptake will affect everyone.
- We need to be able to demonstrate to Government that most stalkers are well qualified, so we need to collect data. A number of sources of data will be examined. ADMG proposes to investigate 3 DMGs in detail and will ask members to identify how many people shoot deer within their DMG and how many have DSC1 or an equivalent qualification. The DMGs suggested are East Grampian, West Ross and East Loch Ericht. No individual names are required.

# 8. Scottish Country Sports Tourism Group

The Chairman reminded the meeting that SCSTG was an initiative that had been started by ADMG, and that it was now ably run by Victoria Brooks, assisted by Louise Rattrie who could not be present because they were attending a Hunting Fair in Salzburg promoting sport in Scotland.

Considerable effort had been spent in developing an effective website and recruiting members. A new website is to be launched in March – currently it attracts in the region of 7000 hits per month.

The SCSTG subscription is due to increase but members have access to the free advertising facility. He suggested that those with sporting lets of all types should support SCSTG, in their own interest, as the organisation represents vey good value.

There was a proposal for a new study to research the value and potential of country sports in Scotland as a whole.

#### 9. SNH Report

Robbie Kernahan gave the SNH report.

He asked whether there was a feeling in the room that progress had been made in the last 12 months and whether the Code was making a difference. He said that SNH was there to help deliver individual and collective responsibilities for managing deer sustainably, both in the red deer range and on low ground where LDNS has brought together land managers and other organisations including local authorities, Transport Scotland, and Forest Enterprise.

He said it was important to demonstrate that deer were being managed sustainably, and with regard to the economic, social impacts as well as deer welfare.

He said that SNH was encouraged by the uptake of Best Practice – with over 2500 subscribers to its 90 guides, with more in preparation. Other countries were also adopting the Scottish model, and the guides were subject to continued promotion and refinement.

He said that there were some challenges in relation to case-work – the sector had been predominantly quiet although there had been media interest in issues arising at Assynt and Caenlochan. He said that the behaviour of some was frustrating, and that at certain times there was still a lack of common understanding, pragmatism and basic principles.

The SNH view was that a lot of good progress had been made, but that debating sensitive deer management issues through the media, was not helpful. Where there were areas of shared responsibility it was important that everyone 'did their bit'.

There was still a lot of misunderstanding over designated sites and SNH's focus to bring them back to favourable condition – the majority however are 'in good shape' which is down to effective deer management, with a little intervention from SNH.

SNH has been heavily involved in counts, habitat assessments, and research on deer vehicle collisions. He said that there was considerable pressure on SNH staff time and resources, and that these must be prioritised to focus on areas where there are real concerns about populations and impacts.

He said that the opportunity to feed back on the new General Authorisation should not be missed.

2013 is the Year of Natural Scotland (YONS), and red deer are part of that celebration – all need to encourage a greater appreciation of Scotland's Nature – especially for wildlife watchers, walkers and stalkers. SNH was working with RHET on educational aspects and with GWCT on YONS at the Scotlish Game Fair.

#### Questions

Q1: (?) What are the YONS Big 5?

Red deer, golden eagle, otter, red squirrel, seal

Q2: (Andrew Gordon) What is the extent of the SNH budget to undertake helicopter counting and could more advance notice be given when they are going to do it?

In many cases there is a small window for decisions, and SNH has to go when conditions are suitable.

Q3: (?) What is SNH's opinion on the way the venison sector is moving?

SNH is hugely supportive of the work of Scottish Venison Partnership, and funds parts of it.

The current red cull at 52,000 is the lowest it has been for ten years, and Scotland will struggle to meet demand for venison from wild deer alone.

Q4: (David Lowes) What next for Heading for the Scottish Hills?

There is the demand and the desire within SNH. Clearly the current system is not good enough to meet expectations. The method for estates to put in information is a bit 'clunky'. Recreationalists want complete coverage everywhere. What is the view from deer managers on whether it is delivering?

SNH site being restructured, and technology for the new site might be better suited to delivery of HFTSH.

(Richard Cooke comment): It is taking rather a long time, and in danger of losing impetus. It needs to be more sophisticated.

Q5: (George Macdonald) Is it wrong for the media to pick up on and run with stories such as that in relation to Caenlochan? Often the story comes from the media in the first place?

Regarding the Section 7, the hind cull was set in October, a helicopter count done in November, and there was universal agreement re action to be taken.

However, come 15 February, some estates had shot less than 20 hinds. Out of season control is there to provide flexibility. There are welfare issues – large numbers of animals in limited space because of the snow.

Such reporting brings significant intervention (often misunderstood) from animal welfare sector, and the media is not the place to have that discussion.

The initiative was almost a major success, but now soured. Could have been a very good example of partnership working.

# 10. Presentation by David Lowes, Glenfalloch Estate

David Lowes gave a highly informative presentation on the working of the Glenfalloch Estate titled 'Managers, Regulators and NGOs working ... together?' He highlighted the mix of land use including farming, forestry, deer management and renewable energy and the changing dynamics that management of each of these created, and how it impacted on the others

He outlined the primary management objectives (within a limited budget) as:

- maintaining current activities and preserving the traditional character of the estate
- maintaining and improving the natural habitat and bio-diversity
- supporting development of other sustainable activities
   Glenfalloch

He gave a recent history of the estate covering the West Highland Way and National Park, land reform, Glenfalloch farm coming back in hand in 1997 and removal of the sheep from the hill in 2007, a programme of property refurbishment, producing a land use management plan, and developing hydro resources.

The estate's income and expenditure from 2008 – 2013 were shown and the precarious swings between surplus and deficit illustrating clearly the challenges of running the estate as a commercial enterprise.

The estate operates within a number of designations including 5 SSSIs, an NSA, SAC, and SPA (for golden eagles).

The estate's farming and deer management enterprises were shown. Deer management policy is to aim to improve the quality of the herd by:

- Selective culling
- Control of numbers consistent with long term carrying capacity of the land/habitat

Also compliance with the Deer Code (with regard to deer welfare, those participating in stalking, and neighbouring interests)

The estate is a member of the Scottish Quality Wild Venison scheme and of two DMGs.

David talked about the estate opening up new commercial opportunities with hydro, a process started in 2005 but with the first scheme commissioned in 2012.

He also talked about the estate's habitat management plan in relation to SRDP, changing agricultural policies, forest planning etc.

He also emphasised the positive efforts that the estate had made to engage at all levels with politicians, officials, agencies, local authorities, the National Park, recreational organisations and the public – and how the success of this considerable effort might be measured.

# 11. Strategic directions for deer management on the National Forest Estate

Presentation by Simon Hodge, Chief Executive Officer, Forest Enterprise Scotland

FES has moved forward considerably since 3 years ago when there had been a significant amount of tension through the deer sector regarding FE deer management policy. Simon Hodge said that this had been exacerbated by a number of factors including the political climate and changes to legislative, severe winters and deer displacement, pressures on resources (fencing, reducing head count, use of contractors), and differing deer management culture and objectives.

FES had responded by making a number of positive moves including:

- The Emergency Protocol agreed with ADMG
- Fencing investment prioritised (there is around 2250km of fencing on the National Forest Estate, and FES has invested around £4m in last 4 years)
- Greater engagement

Also FES had concluded that whilst they were strong on practical deer management and technical standards, they were probably not so strong on 'articulating objectives and communicating/collaborating with stakeholders'.

He said that FES had broadened its objectives and whilst its remit was that of growing commercial woodland it had moved from simply protecting trees to the protection of all ecosystems and integrated land management.

Now FES deer policy was driven by a number of converging objectives (and there was lots of evidence that this was succeeding) ranging across forestry, crop protection, environmental and sporting priorities, towards integrated land management in the context of the Code of Practice for Deer Management. There was a move towards a more holistic approach, particularly since around 1/3 of the National Forest Estate is open land.

The challenges faced by FES continued, among these:

- High levels of damage to vulnerable young trees (running at some 20 per cent leader loss with a total of some 85 million trees to protect).
- Achieving favourable condition on designated sites
- Finding solutions where there are differing management objectives
- The challenge of urban/peri-urban deer issues
- Doing more to harness the benefits of deer as a vegetation manager
- Pressure on resources, as income was dependent on the timber market.

With regard to moving forward he said that:

- Communications were improving
- FES would be undertaking a consultation on its new deer management strategy for the National Forest Estate within the next 2 months.

- Moving from forest design plans to land management planning and collaborative deer management planning
- Working with the Moorland Forum on open ground planning
- FES in the vanguard of deer management best practice
- Supporting other deer initiatives such as LDNS, Scottish Venison Partnership and Best Practice
- Looking at ways to broaden opportunities for recreational stalking vs in-house management.

The Chairman remarked that there was now a much improved working relationship with FES, and that communications had improved considerably. He then invited questions.

Q1: (James Duncan Millar) How does FES cope with human pressure in relation to deer control?

FES has in the region of 9 million visits annually to the National Forest Estate – there is a lot of dialogue in relation to visitors and forestry but not a great deal with regard to visitors and deer management.

Colin Lavin adds: There are distinct differences between control and sporting deer management. Night shooting control presents far less risk of disturbance by the public.

Q2: (Andrew Gordon) Has a cost analysis been done between control as now and fencing?

It's a difficult cost benefit analysis to undertake – one is to do with population management rather than fencing which is more an all-or-nothing approach. However, it is important in the decision process for different parts of the estate.

Q3: (?) How was decision reached to take an increased hind cull in Balquhidder?

Group had relatively finite information about numbers of deer. Agreed to increase the cull at DMG meeting. Relied on FCS figures for accuracy.

(SH) The Loch Katrine estate extends to 25,000ha, of which only 15 per cent is fenced and replanted. Deer numbers were increasing and estates agreed to an increases cull by FES.

Colin Lavin was able to use the Emergency Protocol as the basis for making decisions.

Q4: (?) Is there an ongoing programme for training young rangers?

(SH) There is an apprentice programme with 30 places focussed on understanding aspects of land management. Also looking at wildlife management training opportunities in connection with the Colleges.

FES has 50 rangers and a total deer management staff of around 70. There is no plan to reduce this number. FES also employs around 30 – 35 contractors, but around 70- per cent of the cull is undertaken by own staff, and intended that this balance is maintained.

(DL) Youth opportunities are important, as is taking youngsters out of college and they can gain considerable experience from such work.

There being no further questions, the Chairman brought the meeting to a close at 1.00pm.

